

SINCE 2018

COMPANY PROFILE



EMPOWERING BUSINESS AND UNLEASHING POTENTIAL

Welcome To Our Company



Miguel Monteiro

CEO

We are a business consulting firm that transforms great ideas into reality. Founded in 2018, we operate in the areas of consulting in Corporate Finance, Business Development, Human Resources, Business Strategy and Leadership, aimed at Small and Medium-sized Enterprises, established in Mozambique and abroad. We are a modern company, founded by highly qualified promoters, with over 20 years of experience.

As a value proposition, we help identify and take care of our clients' problems efficiently, seeking to bring advanced and customized solutions, adapting each business model to the specific needs of the client and the market.

Our Big Idea

We leverage innovative and practical models to empower leaders and organizations, equipping them to shape the future. Support and enhance the management of small and medium-sized companies, by promoting the qualitative development of business management, contributing to the achievement of the results desired by our clients in a structured, sustainable and coherent manner in the pursuit of effectiveness, efficiency, results and profits.

EMPOWERING BUSINESS AND UNLEASHING POTENTIAL

MISSION

We support our clients in transforming their dreams into achievable goals and accomplishments by deepening self-awareness, building self-confidence, and harnessing their internal potential.

VISION

To be a leading company in leadership and Business Development, recognized for its excellence in customer service, reliability, competence and rigor.



Values

- Emotional intelligence
- commitment
- Rigor
- Creativity
- Innovation
- Transformation

Purpose

Transform and renew Business and minds to maximize their potential

EMPOWERING BUSINESS AND UNLEASHING POTENTIAL

Why Choose Our Company

We do our work so that our clients acquire Emotional intelligence skills and tools that will support the Business development and intellectual capital, in order to achieve extraordinary performance.



Soft Skills

Development of behavioral skills to deal with complex situations that already exist and those that will arise.

Leadership

Ability to motivate and inspire people in a positive way, and to develop self-accountability

Business

Emotional intelligence helps to develop good business practices, which materialize in good results

EMPOWERING BUSINESS AND UNLEASHING POTENTIAL

We Provide The Best Solution

✓ Business Development

- Identifying new markets and trends
- Prospecting new customers
- Creating strategic partnerships
- Developing new products or services
- Analyzing competitors
- Attracting investment and financing
- Negotiating contracts and agreements
- Managing customer relationships
- Strategic planning and business modeling

✓ Transformational leadership

- Professional Development Mentoring
- Skills Mentoring
- Leadership Mentoring
- Emotional Intelligence Skills



Our Services



Leadership & Human resources

The consultancy aims to evaluate staff and their practices, providing recommendations for new procedures and alternatives to enhance overall performance.



Strategic consulting

Analyze and understand the company's strengths and weaknesses to develop a robust tactical plan that consolidates its position in the market, driving greater profitability.



Corporate Finance

Financial Intermediation
Capital Markets
Fund Raising



Business Development

Activity aimed at creating solid business opportunities for an organization, such as increasing revenue, profits, markets, customer base.



Innovation

Ability to build something new, present changes, renew, transform situations, create new possibilities

Experience

Consultants with over 20 years of experience

Methodology

- Scenario Planning
- Canvas (Data Visualization)
- Design Thinking
- Agile Project Management
- Digital Transformation Framework
- Systems Thinking

What Make Us Different?

Partners



Contact Information

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THANK YOU